

# Ahmed Ashraf Mohamed

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Address: Omar bin al-Khattab - Bridge of Suez  
Cairo, Egypt

## Education:

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Faculty/Institute: El Alson high institute - Ain Shams University.

Major: Management Information Systems.

Graduation Year: 2012.

## Working Experience:

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- **CEO & Founder at Photo Talk - (Sep 2018 – until now)**

- I created my own project, a photography agency cooperating with other companies as well as providing educational services for photographer.

I started to acquire new skills different from those acquired while working in the Previous companies.

- Leadership.
- effective communication and teamwork.
- Take responsibility.
- Dealing with problems and solving them.
- Make deals between two companies.
- The ability to lead a project from start to success.
- Finding different solutions to develop the company to suit the market needs and customer requirements.
- Followed by the financial position of the company and the ability to deal with all financial conditions.
- Create a marketing plan for the company.

- **Equipment manager at Faragalla - (Dec 2017 – Aug 2018)**

- Responsible for marketing equipment (fridges).
- Setup and follow up all the fridges contracts all over Egypt.
- Responsible for distribute fridges.
- Responsible for fridges damages and maintenance.
- Manage fridges stock and spare parts.
- Handling distribution of fridges all over Egypt.
- Follow up with the clients if they having any issues with fridges.
- Checkup for any kind of abusing fridges in markets.
- Market visits to check products availability and expiration date.
- Follow up and make sure that sales team cover all the market.
- Align with fridges companies who are responsible for maintenance and follow up.
- Set up contracts, deals and conditions with fridges companies.
- Responsible for audit invoices with fridges companies.
- Analyze fridges and outlets data to improve market performance.
- Present fridges reports on a monthly basis to the CEO and the sales director.

- **Equipment manager at Best Cheese Company BCC (Lactel)  
(Sep 2016 – Nov 2017)**

- I do the same Functional tasks mentioned previously during my time working at faragello

- **Assistant Equipment manager at DANONE Egypt - (Aug 2014 – Aug 2016)**

- Setup and follow up all the fridges contracts all over Egypt.
- Responsible for distribute fridges.
- Responsible for fridges damages and maintenance.
- Manage fridges stock and spare parts.
- Follow up with the clients if they having any issues with fridges.
- Checkup for any kind of abusing fridges in markets.
- Align with fridges companies who are responsible for maintenance and follow up.
- Analize fridges and outlets data to improve market performance.
- Present fridges reports on a monthly basis to the equipment manager.

- **Maintenance manager at Image Cool - (Jan 2013 – Jul 2014)**

- Manage technicians attendance and performance.
- Set and manage technicians daily tasks.
- Follow up on daily tasks with technicians.
- Follow up with the clients if they having any issues with fridges.
- Manage fridges stock and spare parts.
- Send monthly reports to the concerned teams.

## Training experience:

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- Training in Badr-Elden Company (Information Technology Department)
- Training technical support to TE-data.
- Basic background on Human Resources.

## Management Skills:

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- Problem solving and decision maker.
- Leadership experience
- Basic sales and marketing skills.
- Familiar with formal attitude.
- Take responsibility.
- Good negotiator.
- Good at making plans to develop projects.
- Good at presentation skills.

## Computer skills:

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- Basics background on CCNA.
- Very good with MS applications: Word, Excel, PowerPoint and Outlook.
- Very good with Adobe applications: Photoshop, Light room and Adobe Premiere .

## Languages:

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- Arabic: Degree: Mother tongue.
- English: Degree: good both spoken & written.

## Personal Data:

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Gender: Male.  
Date of Birth: 25/3/1992.  
Nationality: Egyptian.  
Marital Status: Single.  
Military Status: Exempted.

References available upon request